

Local Market Update – October 2021

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

The U.S. housing market remains robust, with strong activity reported across both rental and residential housing fronts. Single-family rent prices are increasing rapidly, as demand for single-family housing and inventory constraints forces some buyers to rent, increasing competition and pushing rents up across the nation. Meanwhile, sales of new construction single family homes recently hit a six-month high, rising 14% to a seasonally adjusted rate of 800,000, according to the latest data from the U.S. Department of Housing and Urban Development.

As temperatures drop, existing home sales continue to be plentiful, buoyed by strong demand, low interest rates, and a slight uptick in new listings in recent months, according to the National Association of REALTORS®. With interest rates inching upward, and experts expecting further rate increases on the horizon, motivated buyers are hoping to lock in their home purchases to take advantage of what are still historically low rates.

Single Family Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10 2020	Thru 10 2021	% Change
New Listings	193	184	-4.7%	1,594	1,771	+11.1%
Closed Sales	183	175	-4.4%	1,420	1,471	+3.6%
Days on Market	77	63	-18.2%	93	68	-26.9%
SP\$/SqFt	\$93.71	\$99.43	+6.1%	\$83.18	\$96.19	+15.6%
Median Sales Price*	\$136,100	\$140,000	+2.9%	\$127,950	\$141,400	+10.5%
Average Sales Price*	\$159,561	\$158,849	+0.4%	\$139,886	\$159,673	+14.1%
Percent of List Price Received*	97%	99%	+2.1%	97%	99%	+2.1%
Months Supply of Inventory	3	3	---	---	---	---
Total Volume	\$29,199,625	\$27,798,642	-4.8%	\$198,637,865	\$234,878,375	+18.2f%

Condo Key Metrics	October			Year to Date		
	2020	2021	% Change	Thru 10 2020	Thru 10 2021	% Change
New Listings	3	7	+133.3%	42	40	-4.8%
Closed Sales	3	7	+133.3%	33	32	-3.0%
Days on Market	110	32	-70.9%	86	50	-41.9%
SP\$/SqFt	\$89.35	\$96.26	+7.7%	\$104.30	\$109.23	+4.7%
Median Sales Price*	\$120,000	\$86,000	-28.3%	\$147,000	\$130,000	-11.6%
Average Sales Price*	\$114,667	\$106,743	-6.9%	\$136,910	\$150,619	+10.0%
Percent of List Price Received*	98%	\$100%	+2.0%	97%	100%	+3.1%
Months Supply of Inventory	3	1	-66.7%	---	---	---
Total Volume	\$344,000	\$747,200	+117.2%	\$4,518,025	\$4,819,800	+6.7%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2020	10-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		1,208	1,076	- 10.9%	11,032	11,804	+ 7.0%
Pending Sales		1,065	1,104	+ 3.7%	9,340	10,040	+ 7.5%
Closed Sales		1,102	1,122	+ 1.8%	9,247	9,882	+ 6.9%
Days on Market Until Sale		69	62	- 10.1%	80	63	- 21.3%
Median Sales Price		\$152,000	\$162,000	+ 6.6%	\$145,000	\$160,000	+ 10.3%
Average Sales Price		\$177,753	\$198,904	+ 11.9%	\$171,614	\$192,946	+ 12.4%
Percent of List Price Received		98.4%	99.3%	+ 0.9%	98.0%	99.9%	+ 1.9%
Housing Affordability Index		262	248	- 5.3%	274	252	- 8.0%
Inventory of Homes for Sale		2,489	2,359	- 5.2%	—	—	—
Months Supply of Inventory		2.7	2.4	- 11.1%	—	—	—

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Defiance

MLS Area 61: 43512

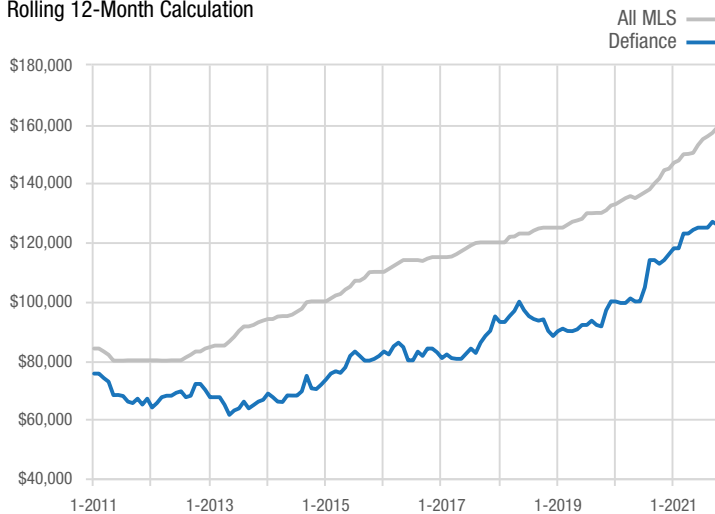
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	25	29	+ 16.0%	193	246	+ 27.5%
Pending Sales	19	16	- 15.8%	183	198	+ 8.2%
Closed Sales	15	15	0.0%	178	191	+ 7.3%
Days on Market Until Sale	63	59	- 6.3%	84	65	- 22.6%
Median Sales Price*	\$113,500	\$109,900	- 3.2%	\$117,000	\$128,700	+ 10.0%
Average Sales Price*	\$121,258	\$112,753	- 7.0%	\$119,801	\$155,638	+ 29.9%
Percent of List Price Received*	98.2%	99.9%	+ 1.7%	97.0%	99.9%	+ 3.0%
Inventory of Homes for Sale	40	53	+ 32.5%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	2	—	15	12	- 20.0%
Pending Sales	0	2	—	10	11	+ 10.0%
Closed Sales	0	2	—	9	11	+ 22.2%
Days on Market Until Sale	—	18	—	91	32	- 64.8%
Median Sales Price*	—	\$103,000	—	\$153,821	\$120,000	- 22.0%
Average Sales Price*	—	\$103,000	—	\$144,703	\$141,909	- 1.9%
Percent of List Price Received*	—	97.8%	—	97.7%	100.1%	+ 2.5%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.9	1.4	- 26.3%	—	—	—

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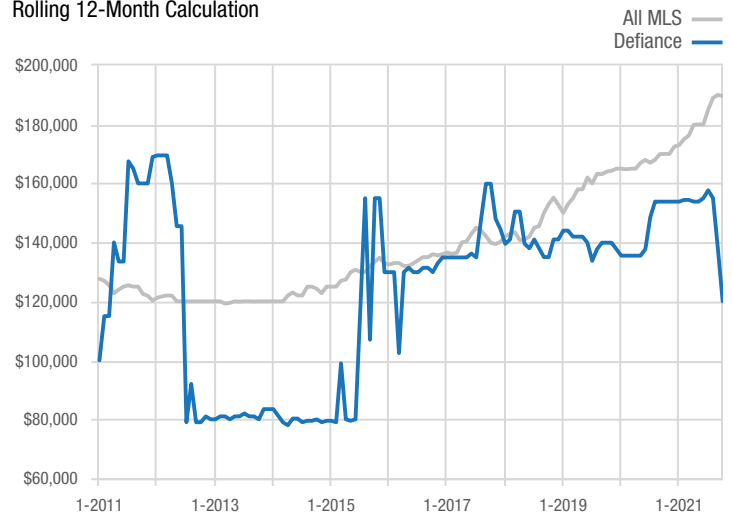
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

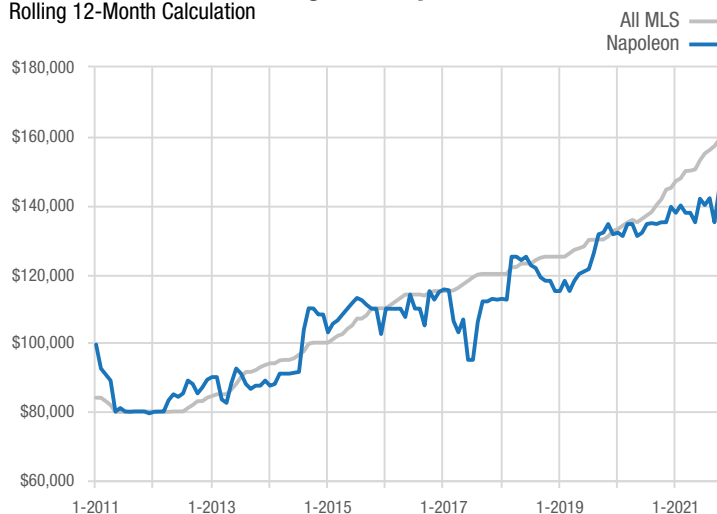
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	13	11	- 15.4%	100	115	+ 15.0%
Pending Sales	9	15	+ 66.7%	91	89	- 2.2%
Closed Sales	4	12	+ 200.0%	87	84	- 3.4%
Days on Market Until Sale	44	62	+ 40.9%	91	71	- 22.0%
Median Sales Price*	\$127,450	\$154,500	+ 21.2%	\$139,500	\$148,500	+ 6.5%
Average Sales Price*	\$127,625	\$154,450	+ 21.0%	\$153,038	\$163,314	+ 6.7%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	97.7%	99.6%	+ 1.9%
Inventory of Homes for Sale	30	31	+ 3.3%	—	—	—
Months Supply of Inventory	3.5	3.3	- 5.7%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	0	1	—	5	1	- 80.0%
Pending Sales	0	1	—	3	2	- 33.3%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	123	—	—	79	281	+ 255.7%
Median Sales Price*	\$120,000	—	—	\$120,000	\$160,000	+ 33.3%
Average Sales Price*	\$120,000	—	—	\$128,333	\$160,000	+ 24.7%
Percent of List Price Received*	97.6%	—	—	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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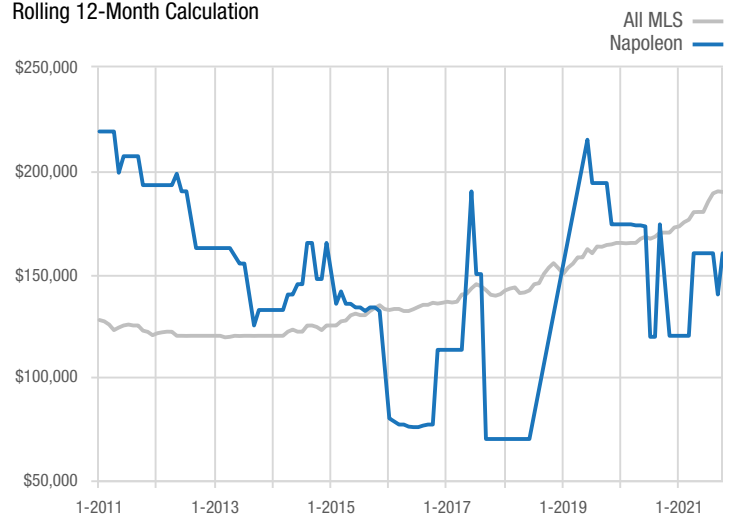
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

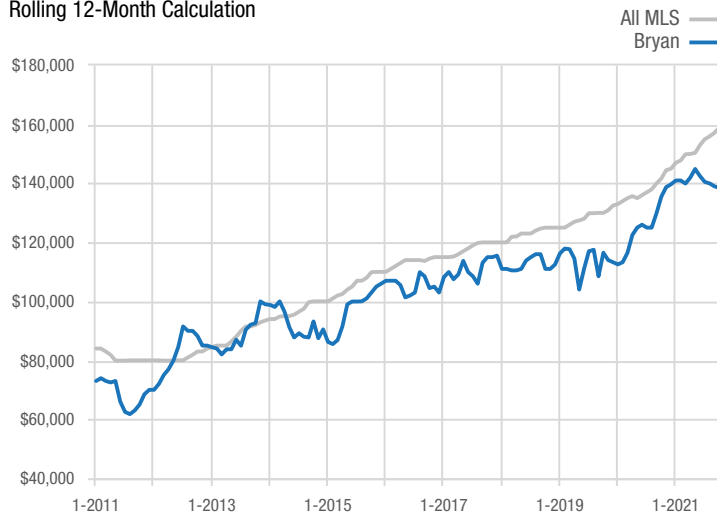
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	17	22	+ 29.4%	173	202	+ 16.8%
Pending Sales	20	19	- 5.0%	162	183	+ 13.0%
Closed Sales	24	22	- 8.3%	162	186	+ 14.8%
Days on Market Until Sale	65	48	- 26.2%	91	65	- 28.6%
Median Sales Price*	\$142,950	\$123,500	- 13.6%	\$138,500	\$135,000	- 2.5%
Average Sales Price*	\$176,848	\$129,164	- 27.0%	\$149,308	\$147,856	- 1.0%
Percent of List Price Received*	99.0%	101.0%	+ 2.0%	97.4%	99.1%	+ 1.7%
Inventory of Homes for Sale	38	44	+ 15.8%	—	—	—
Months Supply of Inventory	2.4	2.5	+ 4.2%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	1	1	0.0%	5	4	- 20.0%
Pending Sales	2	1	- 50.0%	4	5	+ 25.0%
Closed Sales	1	1	0.0%	3	5	+ 66.7%
Days on Market Until Sale	144	36	- 75.0%	84	83	- 1.2%
Median Sales Price*	\$74,000	\$54,900	- 25.8%	\$127,500	\$83,500	- 34.5%
Average Sales Price*	\$74,000	\$54,900	- 25.8%	\$137,167	\$149,520	+ 9.0%
Percent of List Price Received*	95.5%	100.0%	+ 4.7%	93.5%	100.1%	+ 7.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

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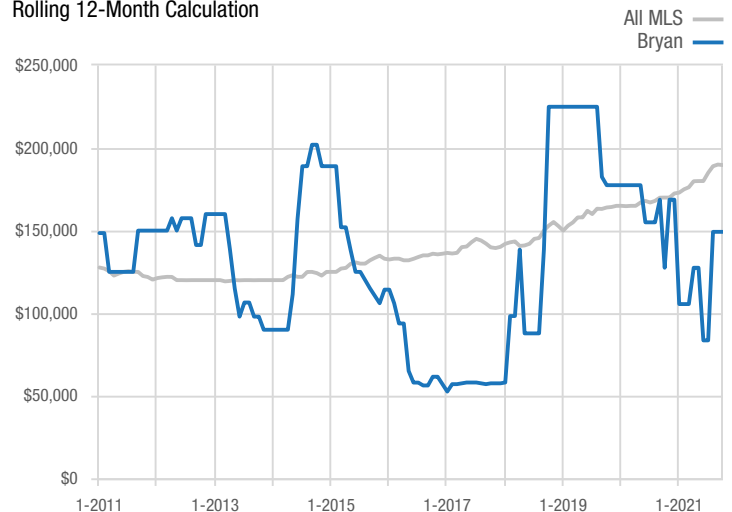
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

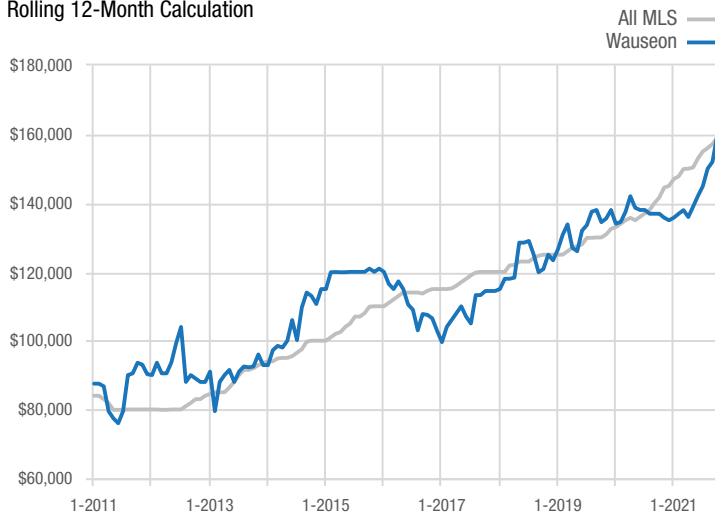
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	12	8	- 33.3%	119	113	- 5.0%
Pending Sales	9	14	+ 55.6%	100	100	0.0%
Closed Sales	11	13	+ 18.2%	99	97	- 2.0%
Days on Market Until Sale	75	57	- 24.0%	79	62	- 21.5%
Median Sales Price*	\$124,900	\$229,000	+ 83.3%	\$136,500	\$165,250	+ 21.1%
Average Sales Price*	\$129,405	\$218,400	+ 68.8%	\$139,891	\$184,604	+ 32.0%
Percent of List Price Received*	91.4%	95.9%	+ 4.9%	97.8%	99.5%	+ 1.7%
Inventory of Homes for Sale	29	23	- 20.7%	—	—	—
Months Supply of Inventory	3.2	2.2	- 31.3%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	—	2	6	+ 200.0%
Pending Sales	0	2	—	3	6	+ 100.0%
Closed Sales	0	2	—	3	6	+ 100.0%
Days on Market Until Sale	—	44	—	127	27	- 78.7%
Median Sales Price*	—	\$82,950	—	\$62,500	\$82,950	+ 32.7%
Average Sales Price*	—	\$82,950	—	\$69,800	\$116,800	+ 67.3%
Percent of List Price Received*	—	102.4%	—	93.3%	100.8%	+ 8.0%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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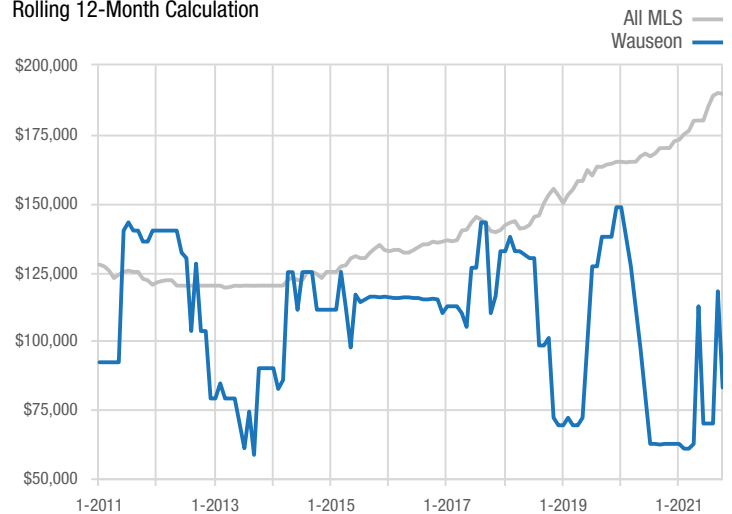
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

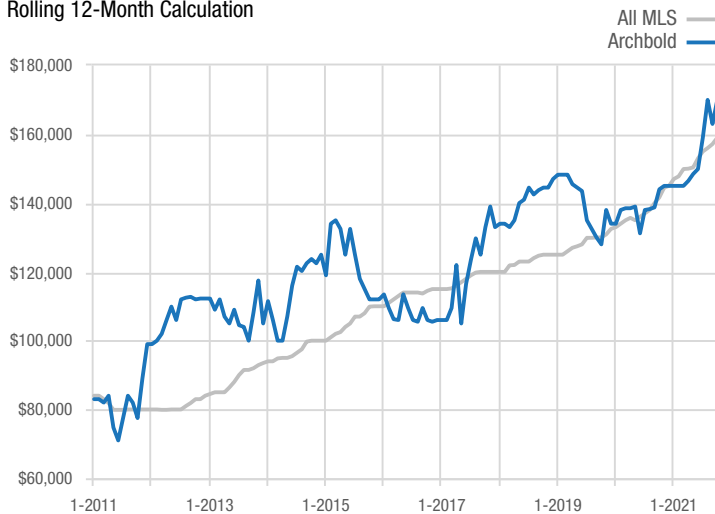
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	6	5	- 16.7%	63	53	- 15.9%
Pending Sales	5	2	- 60.0%	59	47	- 20.3%
Closed Sales	9	4	- 55.6%	58	47	- 19.0%
Days on Market Until Sale	88	55	- 37.5%	103	63	- 38.8%
Median Sales Price*	\$146,500	\$158,250	+ 8.0%	\$143,000	\$170,000	+ 18.9%
Average Sales Price*	\$211,263	\$191,625	- 9.3%	\$174,417	\$205,447	+ 17.8%
Percent of List Price Received*	98.3%	100.1%	+ 1.8%	98.0%	98.4%	+ 0.4%
Inventory of Homes for Sale	17	12	- 29.4%	—	—	—
Months Supply of Inventory	3.1	2.4	- 22.6%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	1	1	0.0%	4	4	0.0%
Pending Sales	0	0	—	3	0	- 100.0%
Closed Sales	0	0	—	3	0	- 100.0%
Days on Market Until Sale	—	—	—	31	—	—
Median Sales Price*	—	—	—	\$137,000	—	—
Average Sales Price*	—	—	—	\$158,533	—	—
Percent of List Price Received*	—	—	—	101.0%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.7	0.0%	—	—	—

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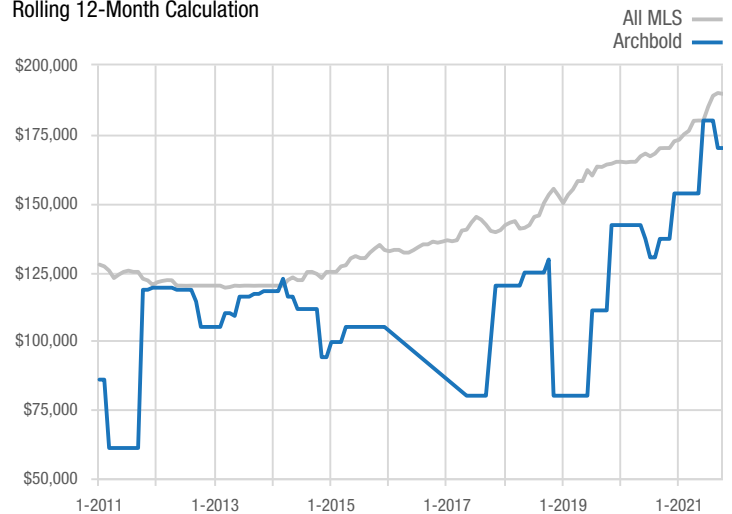
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

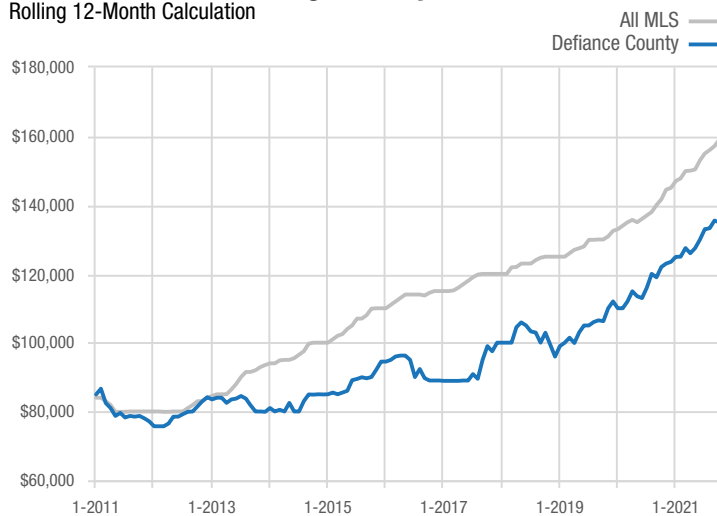
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	49	41	- 16.3%	367	426	+ 16.1%
Pending Sales	43	37	- 14.0%	332	359	+ 8.1%
Closed Sales	39	35	- 10.3%	325	356	+ 9.5%
Days on Market Until Sale	73	56	- 23.3%	89	65	- 27.0%
Median Sales Price*	\$127,000	\$116,000	- 8.7%	\$124,900	\$137,000	+ 9.7%
Average Sales Price*	\$143,974	\$132,204	- 8.2%	\$131,771	\$162,313	+ 23.2%
Percent of List Price Received*	96.9%	97.8%	+ 0.9%	97.0%	99.4%	+ 2.5%
Inventory of Homes for Sale	88	91	+ 3.4%	—	—	—
Months Supply of Inventory	2.7	2.5	- 7.4%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	1	4	+ 300.0%	23	21	- 8.7%
Pending Sales	0	5	—	18	18	0.0%
Closed Sales	0	4	—	17	17	0.0%
Days on Market Until Sale	—	25	—	93	35	- 62.4%
Median Sales Price*	—	\$103,000	—	\$153,821	\$132,000	- 14.2%
Average Sales Price*	—	\$131,600	—	\$137,325	\$153,318	+ 11.6%
Percent of List Price Received*	—	99.0%	—	98.3%	100.1%	+ 1.8%
Inventory of Homes for Sale	5	2	- 60.0%	—	—	—
Months Supply of Inventory	2.1	1.0	- 52.4%	—	—	—

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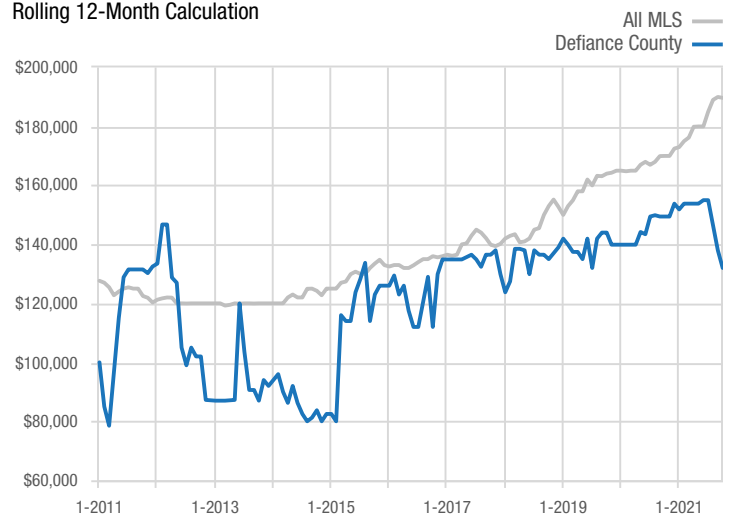
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Fulton County

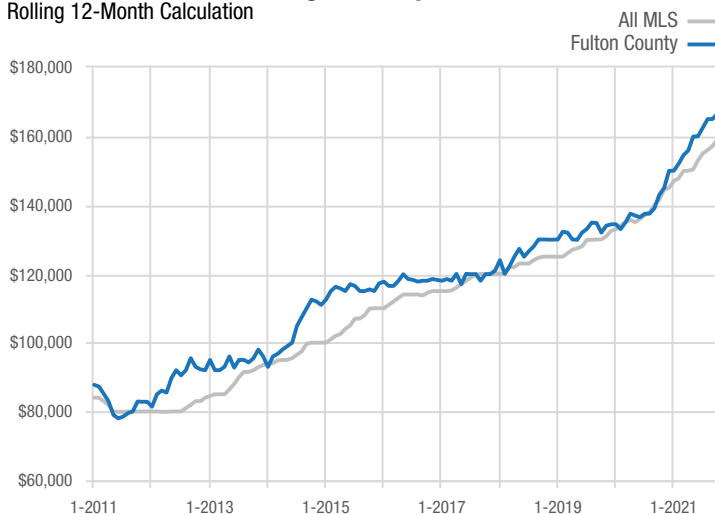
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	51	35	- 31.4%	414	404	- 2.4%
Pending Sales	48	40	- 16.7%	355	351	- 1.1%
Closed Sales	55	41	- 25.5%	351	346	- 1.4%
Days on Market Until Sale	73	68	- 6.8%	84	65	- 22.6%
Median Sales Price*	\$170,000	\$185,000	+ 8.8%	\$145,000	\$170,000	+ 17.2%
Average Sales Price*	\$185,594	\$196,009	+ 5.6%	\$162,810	\$192,338	+ 18.1%
Percent of List Price Received*	98.0%	99.1%	+ 1.1%	98.5%	99.9%	+ 1.4%
Inventory of Homes for Sale	100	83	- 17.0%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	1	1	0.0%	8	14	+ 75.0%
Pending Sales	1	2	+ 100.0%	8	9	+ 12.5%
Closed Sales	1	2	+ 100.0%	8	9	+ 12.5%
Days on Market Until Sale	63	44	- 30.2%	72	33	- 54.2%
Median Sales Price*	\$150,000	\$82,950	- 44.7%	\$130,250	\$95,000	- 27.1%
Average Sales Price*	\$150,000	\$82,950	- 44.7%	\$131,500	\$145,089	+ 10.3%
Percent of List Price Received*	100.1%	102.4%	+ 2.3%	97.4%	100.5%	+ 3.2%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.9	1.4	+ 55.6%	—	—	—

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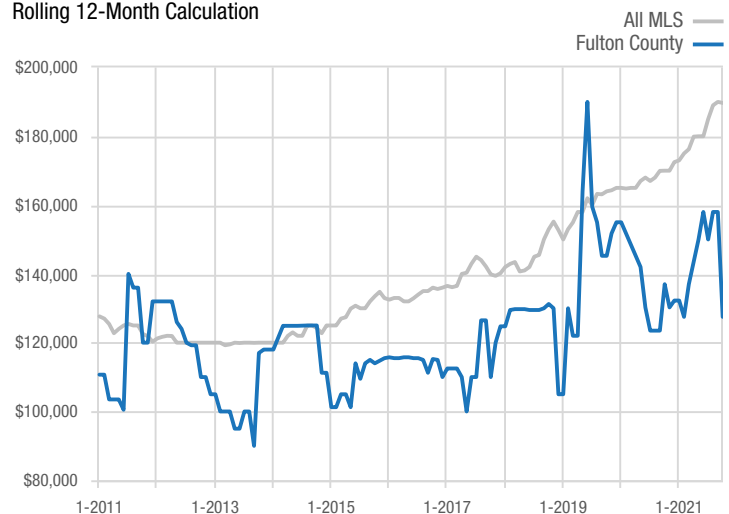
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Henry County

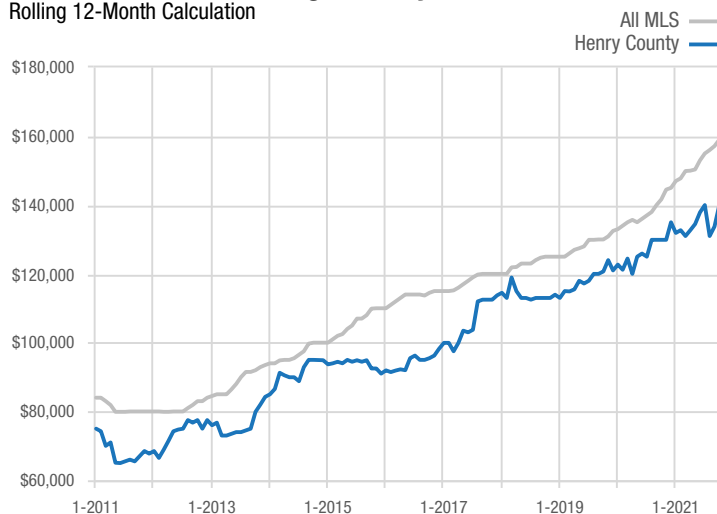
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	27	21	- 22.2%	208	209	+ 0.5%
Pending Sales	21	25	+ 19.0%	179	173	- 3.4%
Closed Sales	19	26	+ 36.8%	174	172	- 1.1%
Days on Market Until Sale	49	69	+ 40.8%	88	71	- 19.3%
Median Sales Price*	\$125,000	\$154,500	+ 23.6%	\$131,900	\$140,000	+ 6.1%
Average Sales Price*	\$146,437	\$175,600	+ 19.9%	\$147,458	\$155,795	+ 5.7%
Percent of List Price Received*	100.8%	99.9%	- 0.9%	97.5%	98.9%	+ 1.4%
Inventory of Homes for Sale	58	57	- 1.7%	—	—	—
Months Supply of Inventory	3.4	3.1	- 8.8%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	0	1	—	5	1	- 80.0%
Pending Sales	0	1	—	3	2	- 33.3%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	123	—	—	79	281	+ 255.7%
Median Sales Price*	\$120,000	—	—	\$120,000	\$160,000	+ 33.3%
Average Sales Price*	\$120,000	—	—	\$128,333	\$160,000	+ 24.7%
Percent of List Price Received*	97.6%	—	—	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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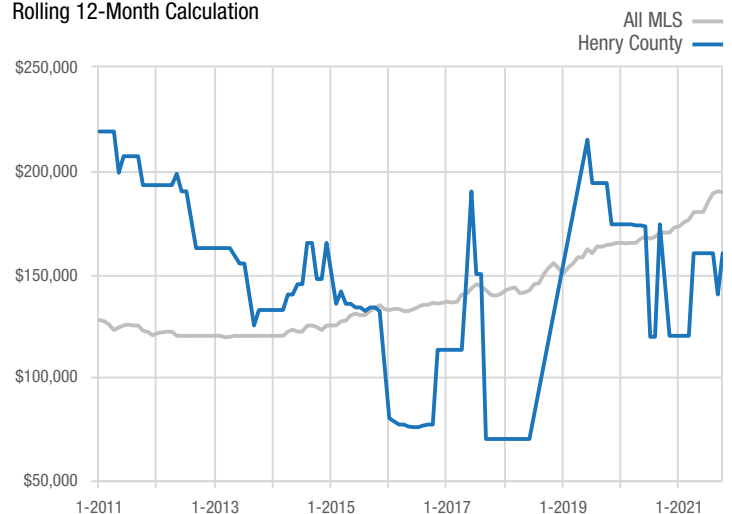
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – October 2021

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Paulding County

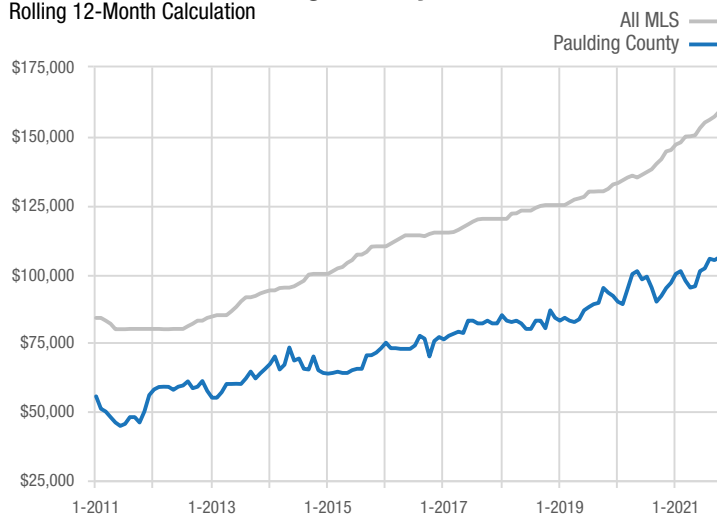
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	12	17	+ 41.7%	112	142	+ 26.8%
Pending Sales	8	14	+ 75.0%	109	111	+ 1.8%
Closed Sales	12	15	+ 25.0%	115	110	- 4.3%
Days on Market Until Sale	110	66	- 40.0%	99	70	- 29.3%
Median Sales Price*	\$99,835	\$117,000	+ 17.2%	\$95,000	\$105,500	+ 11.1%
Average Sales Price*	\$108,585	\$120,623	+ 11.1%	\$104,813	\$116,693	+ 11.3%
Percent of List Price Received*	96.6%	95.6%	- 1.0%	95.3%	98.6%	+ 3.5%
Inventory of Homes for Sale	26	35	+ 34.6%	—	—	—
Months Supply of Inventory	2.5	3.3	+ 32.0%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	82	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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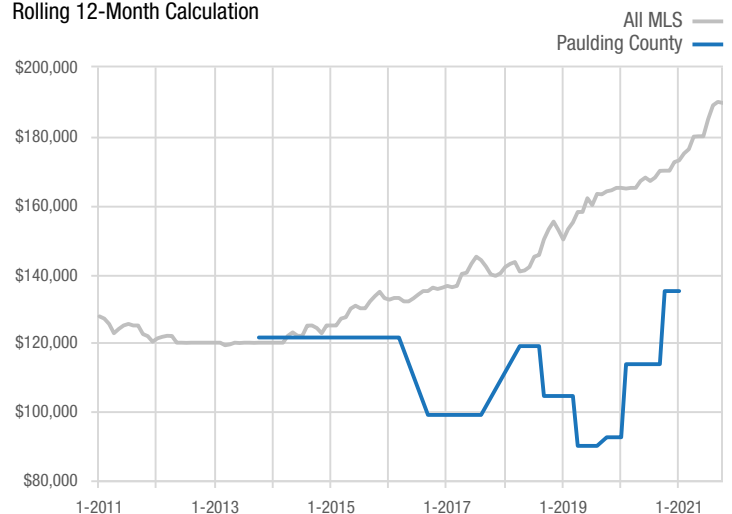
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Putnam County

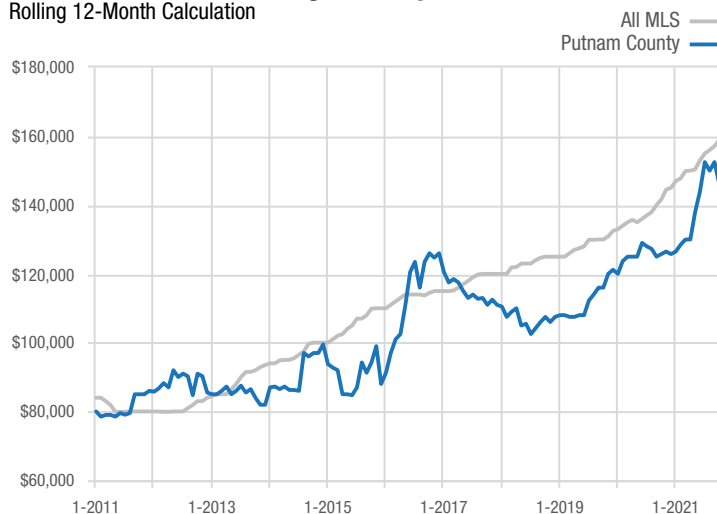
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	8	12	+ 50.0%	97	113	+ 16.5%
Pending Sales	11	9	- 18.2%	93	95	+ 2.2%
Closed Sales	10	12	+ 20.0%	93	95	+ 2.2%
Days on Market Until Sale	124	65	- 47.6%	116	80	- 31.0%
Median Sales Price*	\$185,950	\$139,000	- 25.2%	\$123,500	\$146,000	+ 18.2%
Average Sales Price*	\$192,060	\$172,528	- 10.2%	\$146,807	\$165,944	+ 13.0%
Percent of List Price Received*	95.0%	100.6%	+ 5.9%	95.6%	98.8%	+ 3.3%
Inventory of Homes for Sale	26	25	- 3.8%	—	—	—
Months Supply of Inventory	3.0	2.8	- 6.7%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	120	—	—
Median Sales Price*	—	—	—	\$200,000	—	—
Average Sales Price*	—	—	—	\$200,000	—	—
Percent of List Price Received*	—	—	—	93.1%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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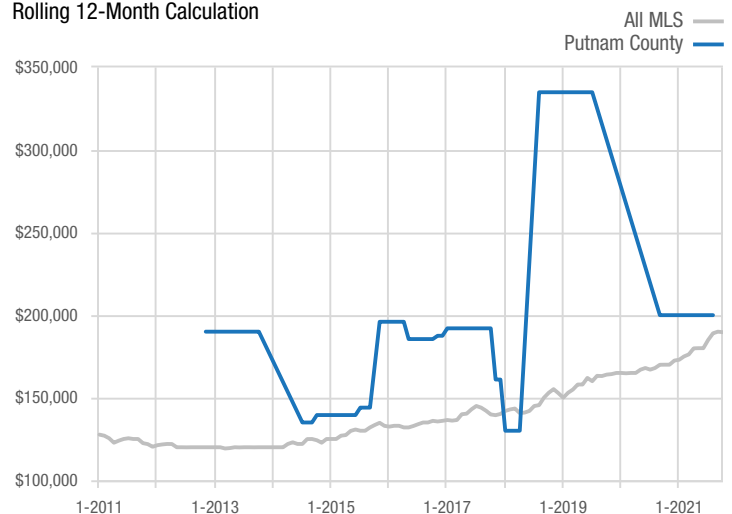
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

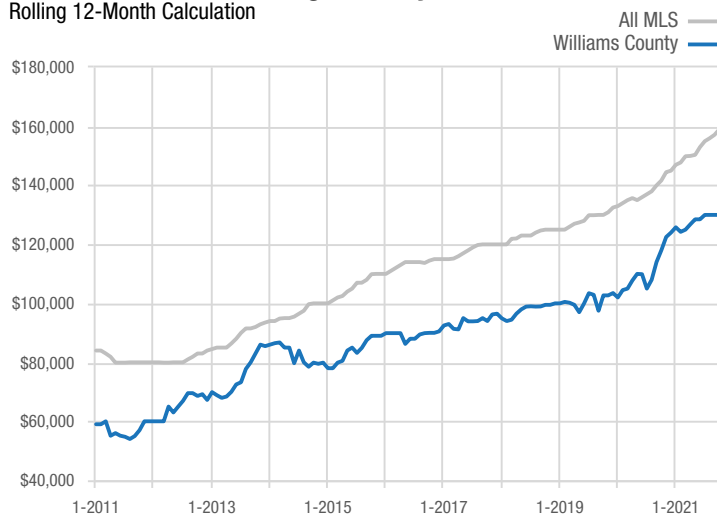
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	46	51	+ 10.9%	397	470	+ 18.4%
Pending Sales	43	45	+ 4.7%	365	397	+ 8.8%
Closed Sales	48	46	- 4.2%	362	392	+ 8.3%
Days on Market Until Sale	78	61	- 21.8%	99	67	- 32.3%
Median Sales Price*	\$147,450	\$134,500	- 8.8%	\$118,750	\$129,900	+ 9.4%
Average Sales Price*	\$161,180	\$137,459	- 14.7%	\$131,988	\$140,691	+ 6.6%
Percent of List Price Received*	97.6%	99.1%	+ 1.5%	97.0%	98.5%	+ 1.5%
Inventory of Homes for Sale	92	114	+ 23.9%	—	—	—
Months Supply of Inventory	2.5	3.0	+ 20.0%	—	—	—

Condo-Villa	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	1	1	0.0%	5	4	- 20.0%
Pending Sales	2	1	- 50.0%	4	5	+ 25.0%
Closed Sales	1	1	0.0%	3	5	+ 66.7%
Days on Market Until Sale	144	36	- 75.0%	84	83	- 1.2%
Median Sales Price*	\$74,000	\$54,900	- 25.8%	\$127,500	\$83,500	- 34.5%
Average Sales Price*	\$74,000	\$54,900	- 25.8%	\$137,167	\$149,520	+ 9.0%
Percent of List Price Received*	95.5%	100.0%	+ 4.7%	93.5%	100.1%	+ 7.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

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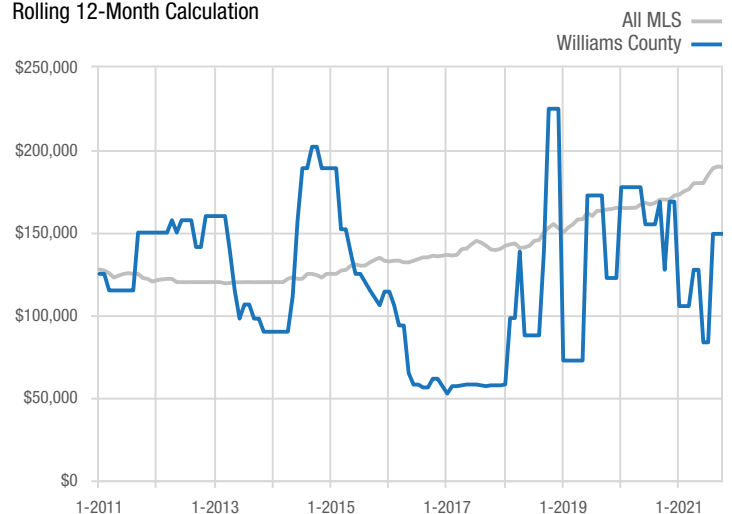
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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